

# SUBSCRIPTION-BASED FULLY MANAGED SERVICES FOR SAP BUSINESS ALL-IN-ONE

A Fully Hosted and Managed SAP Business All-in-One Solution from Chelford & Attenda in partnership, for mid-market companies

## SAP Business All-in-One – Streamlined Processes, Lower Costs

SAP Business All-in-One solutions are optimised to fit the needs of midsize companies that are looking for comprehensive, integrated industry solutions to power their business end-to-end. Available with deployment flexibility and choice, SAP Business All-in-One offers a single business software solution to help midsize companies manage everything from financials, human resources, procurement, inventory, manufacturing, logistics, product development and corporate services to customer service, sales and marketing. SAP Business All-in-One delivers the support you need to:

- Boost the efficiency and accuracy of financial accounting
- Access accurate, up-to-the-minute data for planning, forecasting, and reporting
- Enhance collaboration with your suppliers
- Reduce inventory throughout your supply chain
- Integrate product development and manufacturing processes
- Quickly and efficiently process sales quotations, orders, deliveries, billing, payments.

## Subscription-based hosting for SAP Business All-in-One – Gain easy access

With the subscription-based hosting solution delivered by Chelford SAP Solution in partnership with Attenda, running your SAP software could hardly be easier. But that's not all: The SAP Business All-in-One Subscription Service solution will also help you rein in costs and drive efficiency across your entire organization, freeing up your internal IT resources to focus on adding strategic value to the business.

This attractive and newly launched service enables you to run SAP Business All-in-One the easy way, without major up-front investment, by paying as you go, turning your software acquisition into an operational cost rather than a capital investment. The comprehensive package comprises:

- **SAP Business All-in-One** – powerful software based on best practices and designed specifically for midsize companies, with Chelford's 'industry optimised' solutions.
- **Hosting and infrastructure management, application management, and support** from Chelford and Attenda. Chelford's SAP support team can be at your disposal, allowing you to concentrate on your core business activities, whilst Attenda's IT Service Management team manages your SAP applications and infrastructure 24/7.
- **Flat subscription fee – All that for a flat monthly fee from only £200 per user per month.** All of the costs associated with implementation, operation and management of the SAP solution are combined into a single monthly or quarterly subscription fee.

## CUSTOMER SUCCESS STORIES

- Smith Flour Mills
- Daryl Showers
- LDH La Doria
- Princes
- Davis Langdon

## BUSINESS BENEFITS

- Fixed Price, Fixed Scope, Fixed time, Investment protection
- Easy access to a world class ERP system from end-to-end, powering your business, whilst simplifying IT
- Minimize up-front capital costs associated with traditional software licensing and hardware provisioning, through a subscription-based deployment model
- Avoid the need to hire IT staff to manage and support software and the underlying IT infrastructure, with a fully managed service
- Achieve the flexibility to purchase and deploy SAP Business All-in-One based on your own financial and IT preferences through a variety of licensing and deployment options

**FLAT SUBSCRIPTION  
FEE FROM ONLY £200**  
per user per month



The bottom line for your business is greater efficiency and lower costs throughout the organisation. The subscription-based hosting solution will be ideal for your business if you have the inability or unwillingness to absorb upfront capital expenditures in IT investments and will eliminate the need for cash-flow flexibility to support software licenses and hardware acquisition. It will remove the burden on your limited IT resources to manage the software and IT infrastructure in-house, freeing up these resources to focus on strategic initiatives that add value to the business.

## Why the Chelford & Attenda Partnership?

The Chelford & Attenda partnership is uniquely positioned to provide a subscription based licensing and managed hosting service for SAP Business All-in-One. The partnership is built upon a depth and breadth of expertise in the implementation, operation, support and lifecycle management of SAP business solutions. The combined expertise means that we can deliver tailored SAP solutions that are industry – specific, with highly flexible and agile IT infrastructures that are aligned to business needs, with the scalability to adapt and change as your business develops in the future. With a client-centric approach that focuses on high availability, business-led SLAs, the Chelford & Attenda partnership provides you with an SAP business solution, delivered as a service, that remains current and future-proofed.

## About Chelford

Chelford SAP Solutions is SAP's most successful supplier of SAP based solutions to mid size companies in the UK and Ireland, including maintenance, support and field consulting assistance. We have key customers across different business sectors; Wholesale & Distribution, Consumer Packaged Goods including Food and Drink, Healthcare, Services and Finance, where we have over 60 happy customers such as Betterware, Smith Flour Mills, East Balt Guenther Bakery, Wilts Electronics, Primafuit, LDH La Doria, The Edrington Group, Swissport, Markit, L H Evans, Unicorn, and many others.

Chelford's SAP mid market operation has grown over the last 5 years at more than 20% per annum. We are well aware of the needs of the mid-market. Typically you don't have a lot of resource, you want value for money and you need good support. That means you need systems which are quick to implement and provide a fast payback. But equally you are ambitious and need to be sure that the system you purchase can grow with you.

**“Looking back, completing the implementation in just ten weeks was a great achievement. It's a great testament to all the people involved.” “Chelford were very flexible and delivered everything they said they would. I can't say better than that.” “It was clear from the start that their sales people and consultants really wanted to deliver a solution that would meet our business needs.”**

Frank Coulson, Financial Accountant, Smith Flours Mills

## About Attenda

Attenda is focused 100% on managing high availability critical applications and IT Infrastructures that businesses depend upon to operate effectively, ensuring that they are 'Always On'. By allowing clients to selectively outsource their IT operations they can refocus on using IT to add strategic value to their business.

Attenda's unique delivery approach is based upon a substantial investment in our operations platform Attenda M.O. which uniquely integrates talented people, ITIL compliant processes and sophisticated technologies to deliver exceptional service levels, but at a cost that is amortised across its entire client base.

Attenda is a fully Certified SAP Hosting Provider (Advanced Adaptive IT Provider). Adhering to ITIL processes throughout the Attenda Service Operation ensures maximum client uptime, supported by ISO 20000 accreditation for IT Service Management, ISO 27001 and ISO 9001 industry security and quality accreditations.

**“Our partnership with Attenda enables us to take advantage of its proven expertise and operational delivery capability, accelerating the pace of development of our SAP systems, enabling our business to be more agile, whilst reducing the risk of change.”**

Princes, Neil Crew, Group IT Director



**Attenda**  
Always On Managed Services

 **Chelford  
SAP Solutions**

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